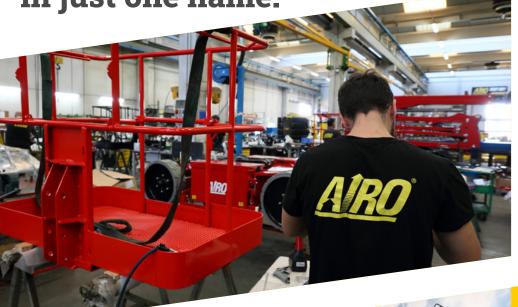


Tradition and Innovation in just one name.



# Research and Development

We combine a long and strong company tradition with a continuous drive for innovation, thanks to our focus on research and development and technical service activities, which allow us to maintain our technological leadership in the market, providing solutions that meet the requirements of our international customers and comply with the market reference standards.

We have always been focused on your safety; this is why we created the innovative SENTINEL anti-crushing alarm, and various specific alarm devices, we strengthened platforms, handrails and booms. We worked on the stability of the machines in all conditions, and we increased the load capacity of our platforms.



#### What does Airo means?

In ancient Greek it means to lift, to raise, to move upwards: it is the essence of our mission, of our commitment that has lasted for almost half a century. Airo was founded in 1980 and from the very beginning the desire behind our technological research has always been the same: to join height and safety. Over the years, we have certified over 60 different AIRO models, the result of our attention to the different needs and types of work that can be done at height. Starting from a small town in Emilia Romagna, we are now touching the sky in different parts of the World.



Your safety at height: the basis of our philosophy.

99

## **Our Quality**

Quality at Airo is mainly about your safety in using our platforms. This is why Quality for us is a company behaviour rather than a single word, a widespread and shared behaviour, based on constant attention to the production of reliable lifting machines that comply with the applicable regulatory and legislative requirements, with the aim of increasing your satisfaction.

To keep faith with our motto: "Safely, higher".

### Why choosing AIRO aerial platforms?



Thanks to our experience and continuous attention to innovation, our commitment is to enable you to work at height in complete comfort, concentrating only on your activities.

Because with Airo platforms you can carry out any type of task at height in complete safety.

Safely, higher.

That's why we continue to work every day to improve the QUALITY of our platforms:

- · the compactness of our platforms allows you to work in inaccessible spaces and places, indoors and outdoors, combining load capacity, height and stability;
- the **height extension** of the machines and, depending on the model, the lateral outreach, the rotating jib or the scissor platform, make it possible to carry out work at heights that without Airo machines would be viewed from below;
- · the stability of the platform permits to overcome barriers and obstacles, without losing load capacity, manoeuvrability or safety;
- the availability of different types of **power supply** means being able to choose diesel, hybrid or electric depending on the operation, even inside buildings and with no emissions. And it responds to a choice of environmental sustainability;
- the easy handling due to simple controls and manoeuvrability of the machines allows to reach high and narrow spaces;
- · the safety allows operators to concentrate on their tasks instead of worrying about the risk of falling.

Choosing Airo means rising to the sky. Even without wings.







Lifting professionals for more than 40 years, up to any situation.







Up to 23 metres, access to critical work areas thanks to height and outreach; loading efficiency and manoeuvrability.



### **Power Supply**









Use













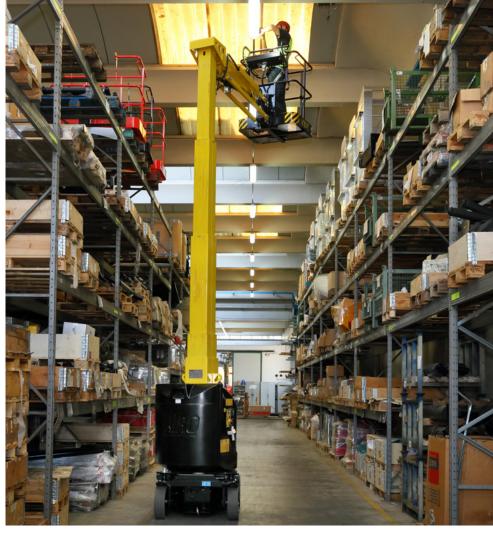








Up to 10 m with a 3.3 m. outreach, easy handling and ease of movement.











Up to 17 m high, great stability and load capacity



## Our after sales service

Building and selling good platform is quite important but customer care is fundamental.

For us at Airo, after-sales service means supporting and intervening quickly to respond to customer needs; coordinating the interventions of our technical team at the customer's premises in good time, to provide a quality service.

To be even closer to our customers, we are implementing a new remote diagnostics system: far away, so close.

We cover the territory directly through a network of authorised dealers who are reliable and ready to respond to your needs, whether technical or commercial.

## Our network of dealers

There are those who believe that selling is primarily about empathy, and those who believe it is primarily about technique.

At Airo we found a way to combine the two perspectives: we try to listen to the objectives and desires of our clients and provide them with the technical advice they need.

As we are convinced that our customers don't want a platform, they want to work at height with all the possible serenity to concentrate on their activities.

This value of ours is shared with all partners, dealers and distributors around the World through training courses to become Lifting Professionals.



Easing your job is our mission.







### Sustainability

At Airo we care about the Environment: the external Environment, for which we strive to use zero-emission technologies such as our electric and lithium-ion batteries platforms. And to the internal Environment, where we take care of the organisational climate, pursue a policy of talent attraction and management and promote a business culture based upon objectives and extremely attentive to relationships and human qualities.

